



Realising new opportunities with EBRD

Overview of eastern European and Mediterranean markets and the role of EBRD in providing bankable opportunities and mitigating risks

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INFEN

Infrastructure and Energy Advisory

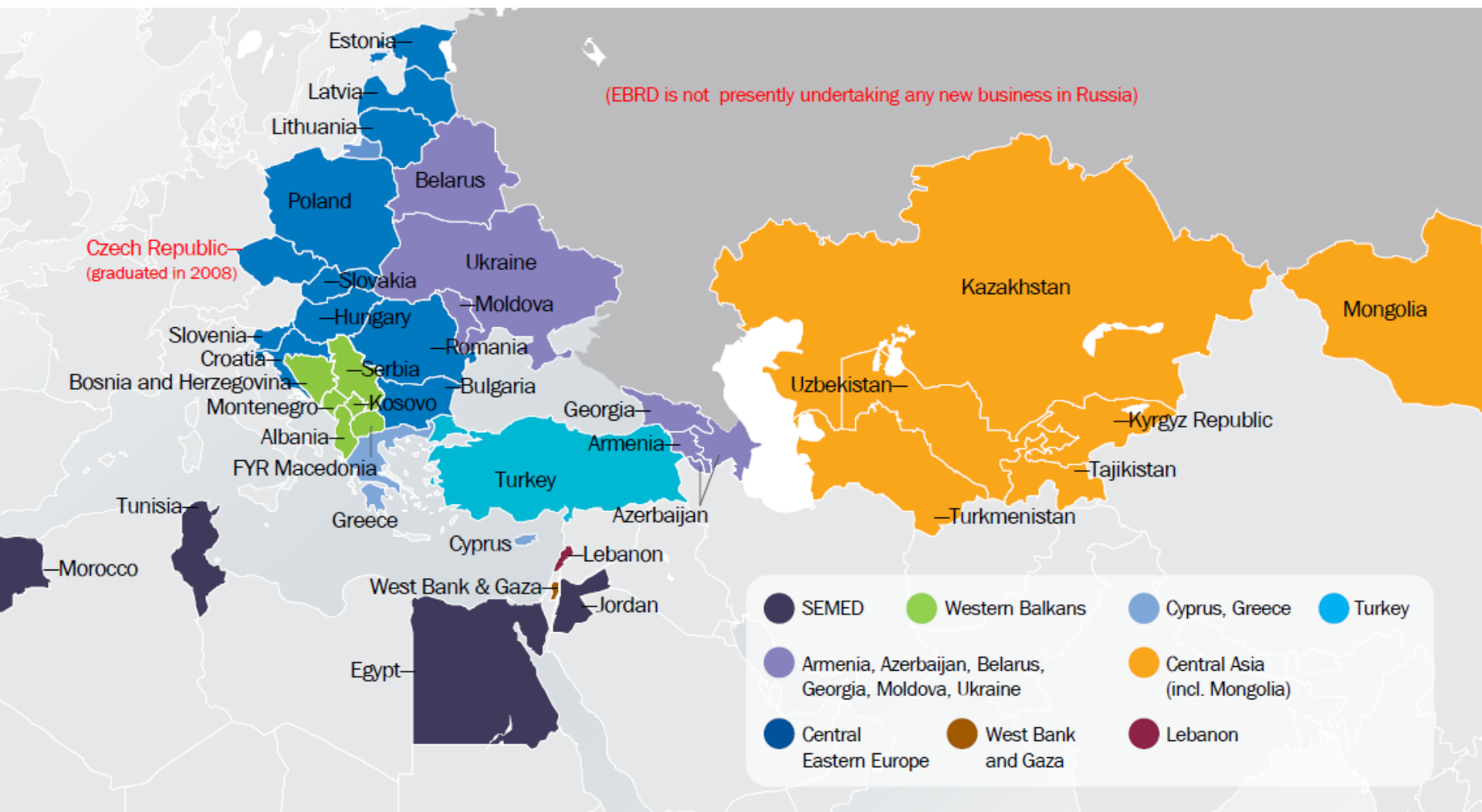
Content

- ✓ EBRD geographical remit
- ✓ Eligibility of Taiwanese companies and banks for EBRD business
- ✓ Market indicators of EBRD Countries
- ✓ Contacts

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Geographical Coverage of EBRD



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EBRD is one of four IFIs with Taiwan eligibility

Americas

1. Caribbean Development Bank (CDB)
2. **Central American Bank for Economic Integration (CABEI)**
3. Development Bank of Latin America (CAF)
4. Inter-American Development Bank Group (IDB, IADB)

Regional/Global

1. World Bank Group
2. New Development Bank (NDB)
3. International Investment Bank (IIB)
4. Islamic Development Bank (IsDB)
5. Eurasian Development Bank (EDB)
6. **European Bank for Reconstruction and Development (EBRD)**
7. European Investment Bank (EIB)
8. Inter-American Development Bank Group (IDB, IADB)
9. **US Overseas Private Investment Corporation (OPIC)**

Africa

1. African Development Bank (AfDB)
2. East African Development Bank (EADB)
3. West African Development Bank (BOAD)

Europe

1. Black Sea Trade and Development Bank (BSTDB)
2. Nordic Investment Bank (NIB)

Asia

1. **Asian Development Bank (ADB)**
2. Asian Infrastructure Investment Bank (AIIB)
3. Economic Cooperation Organization Trade and Development Bank (ETDB)

EBRD is open for Taiwanese banks and companies

1

EBRD is open for investors from all countries, except those that are under UN sanctions

2

EBRD has no procurement restrictions for supply of goods, works and services

3

EBRD's strategic priorities and Taiwan's industry strength tally:

- ✓ smart city development and green economy
- ✓ renewable energy and energy efficiency
- ✓ ICT solutions

4

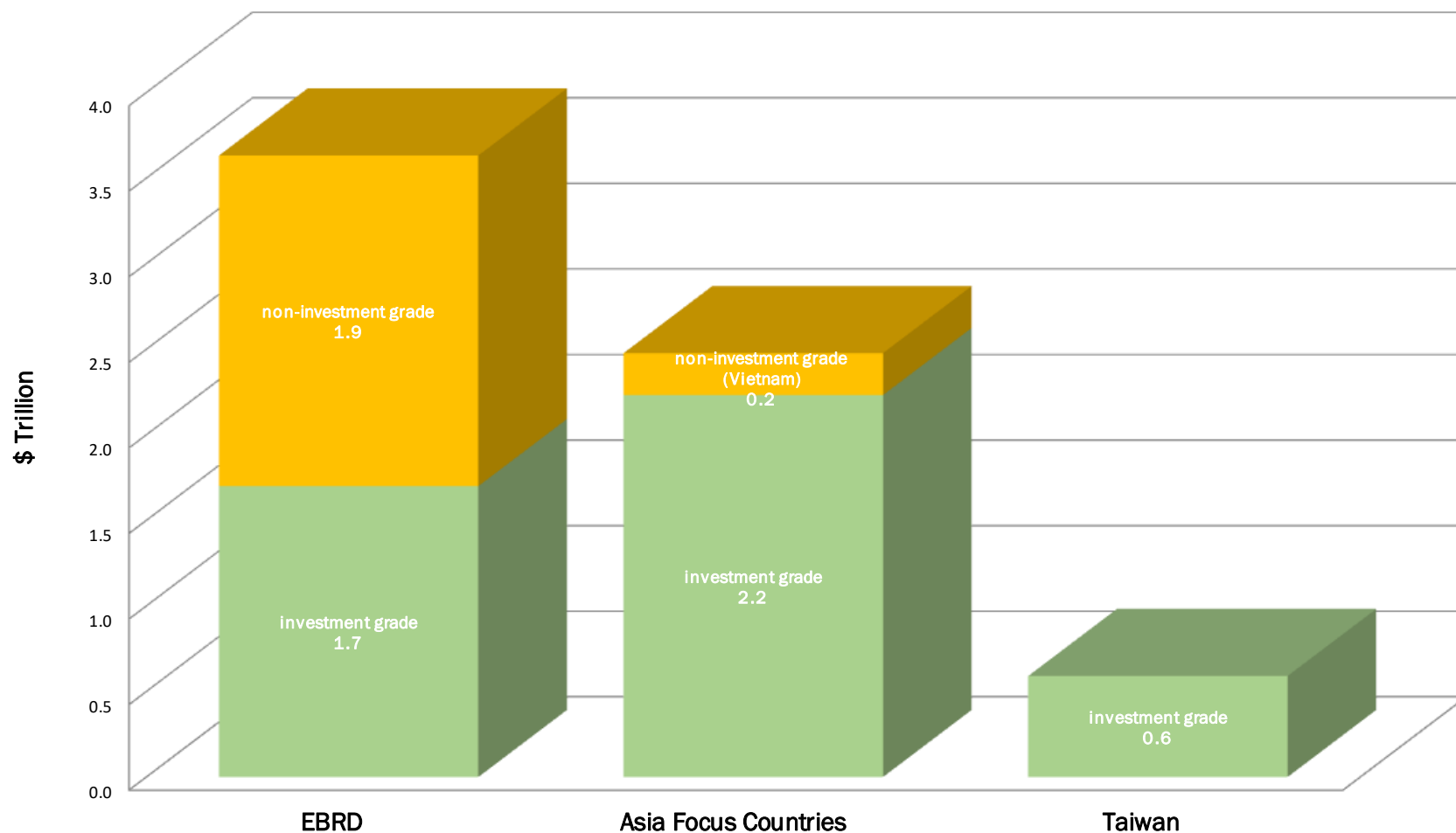
Taiwan is one of the largest contributors to EBRD's technical assistance programme

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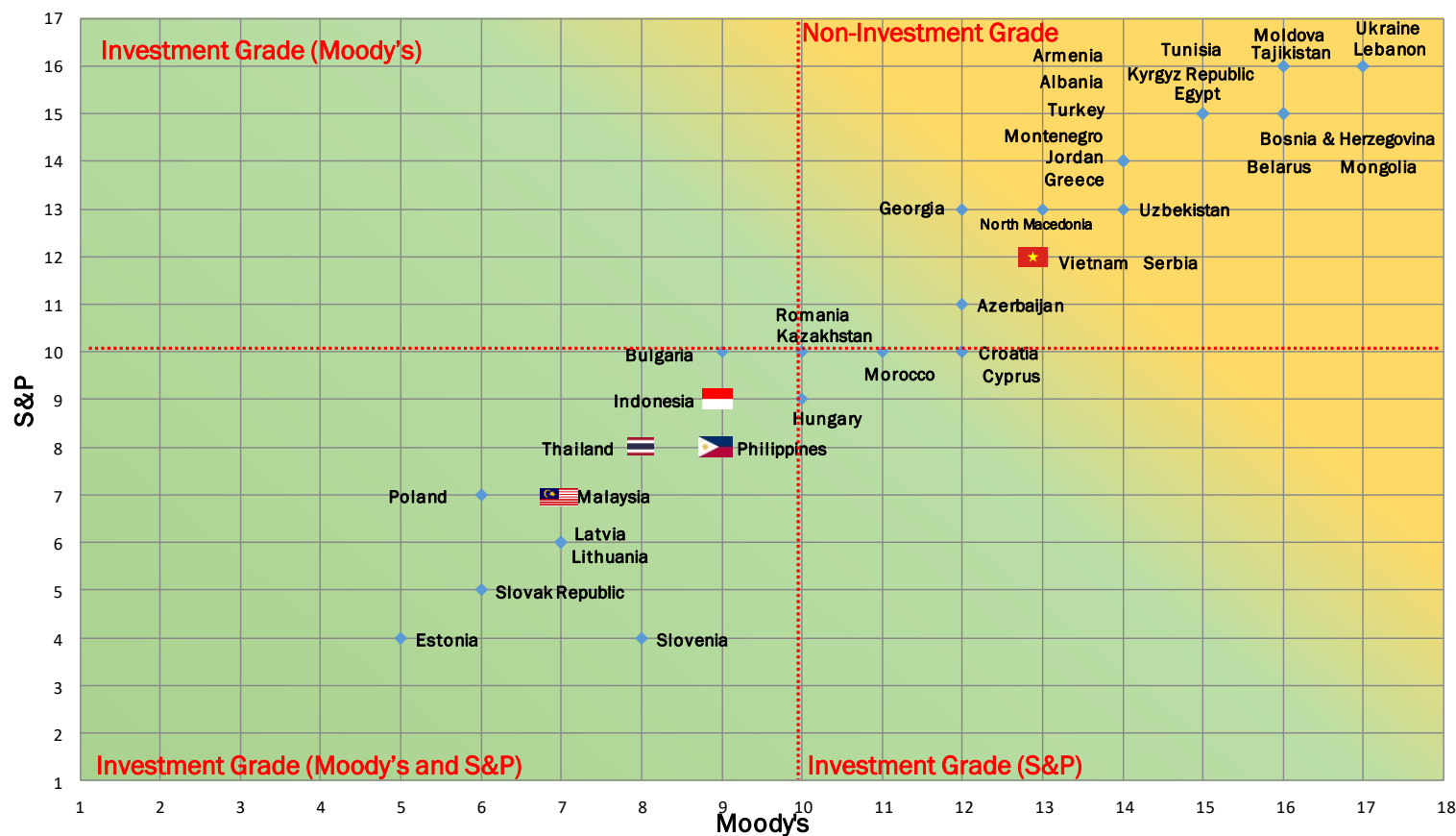
Market Indicators: Attractive Market Size

2018 GDP (US\$ trillion)



- 5 Asia Focus Countries: Malaysia, Indonesia, Thailand, Philippines and Vietnam

Market Indicators: 13 Investment Grade Countries



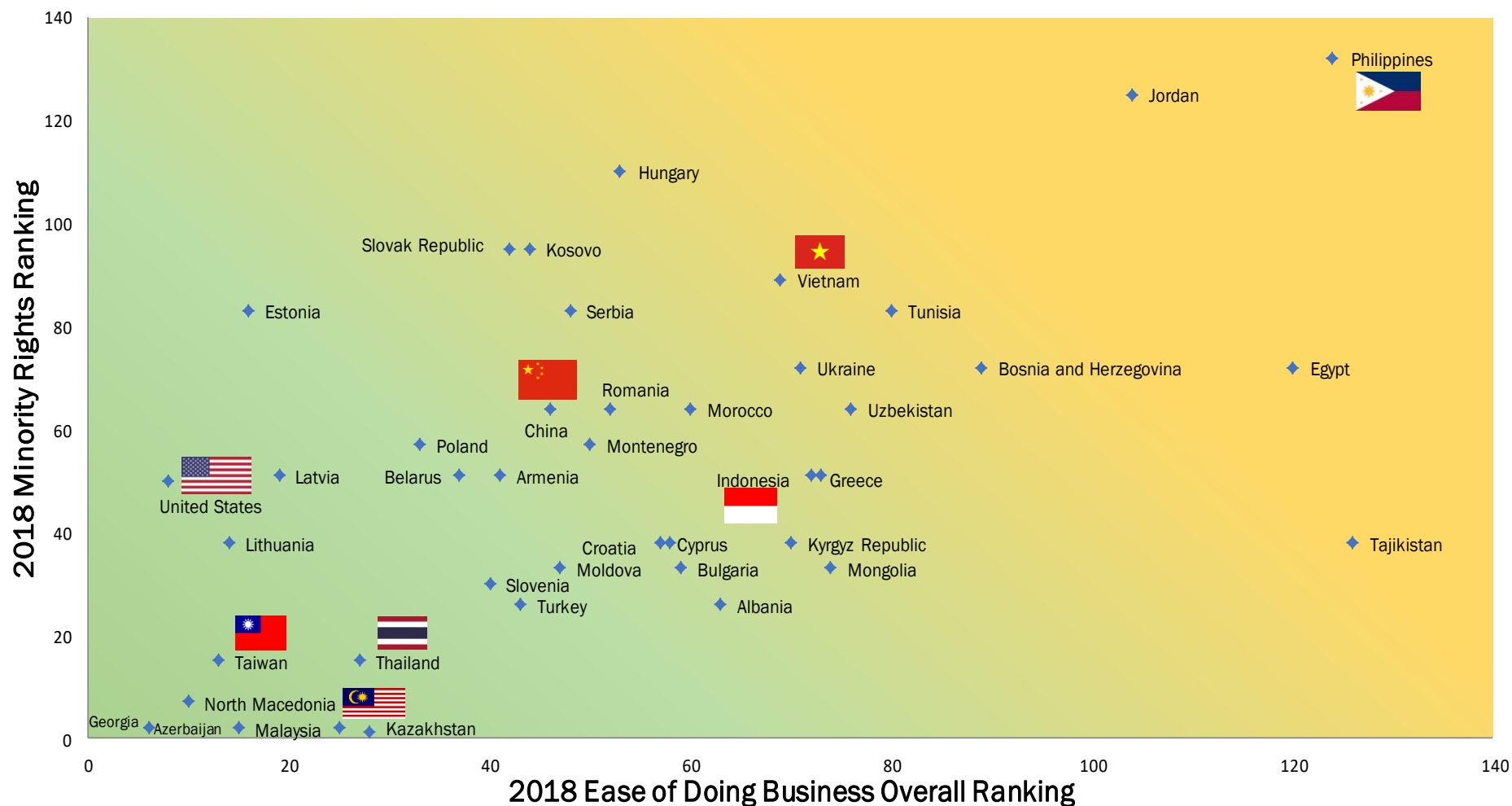
- No data on Kosovo, Turkmenistan and Libya
- No S&P rating on Armenia, Tunisia, Kyrgyz and Moldova
- No Moody's rating on North Macedonia

	Moody's	S&P
1	Aaa	AAA
2	Aa1	AA+
3	Aa2	AA
4	Aa3	AA-
5	A1	A+
6	A2	A
7	A3	A-
8	Baa1	BBB+
9	Baa2	BBB
10	Baa3	BBB-
11	Ba1	BB+
12	Ba2	BB
13	Ba3	BB-
14	B1	B+
15	B2	B
16	B3	B-
17	Caa1	CCC+
18	Caa2	CCC
19	Caa3	CCC-
20	Ca	CC
21	C	C
22		D

Market Indicators: Corruption Perception Low in Bigger Markets



Market Indicators: Minority Rights Protection Adequate



Market Indicator: Exchange Rate Stability vs EUR

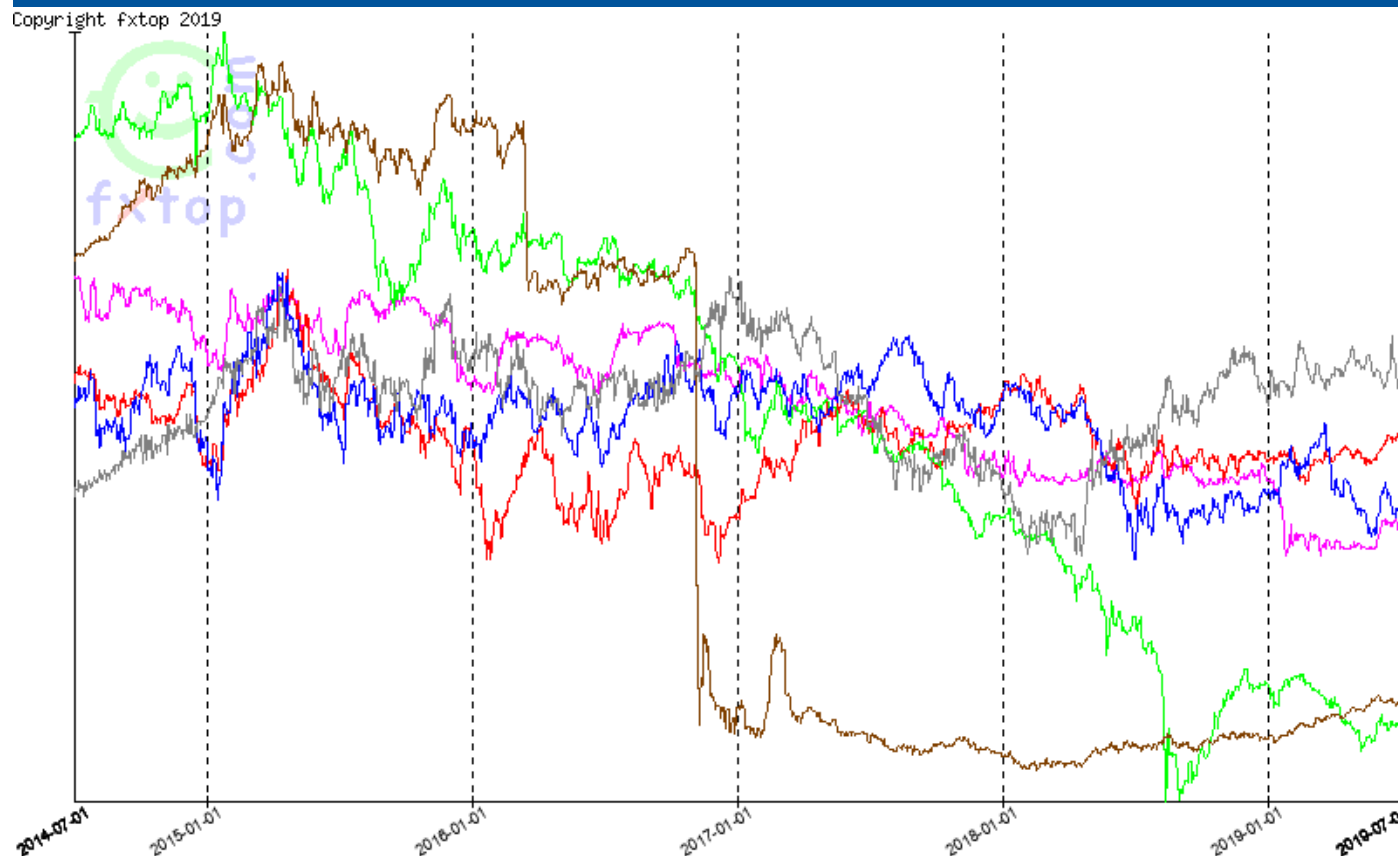
Exchange rate trend for 6 EBRD countries (2014.7-2019.7)



European Bank
for Reconstruction and Development

- Around 40% of the total number of transactions in local currencies.
- 21 local currencies on EBRD's loan book (2018)

- Romanian Leu (RON)
- Polish Zlot (PLN)
- Turkish Lira
- Hungarian Forint (HUF)
- Egyptian Pound
- Moroccan Dirham (MAD)
- Euro (Baltic States, Slovakia, Slovenia, Greece, Cyprus)



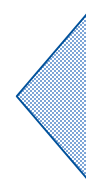
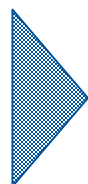
	RON / EUR	PLN / EUR	TRY / EUR	HUF / EUR	EGP / EUR	MAD / EUR
Max/Min :	8.83%	13.41%	198.60%	11.19%	174.82%	8.39%
% Change :	-7.28%	-1.99%	-54.78%	-3.86%	-48.27%	3.10%
Max	0.2280	0.2520	0.3797	0.0034	0.1243	0.0947
Min	0.2095	0.2222	0.1271	0.0030	0.0452	0.0874
1st	0.2279	0.2405	0.3440	0.0032	0.1022	0.0892
Last	0.2113	0.2357	0.1556	0.0031	0.0528	0.0919

Market Indicators: Ease of Access to EU Market



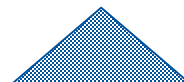
Turkey

- The EU and Turkey are linked by a Customs Union agreement since 1996



Morocco

- EU-Morocco Association Agreement in 2000 creating a Free Trade Area between the EU and Morocco



Egypt

- The EU-Egypt Association Agreement in 2004 creating a free-trade area between the EU and Egypt by removing tariffs on industrial products and making agricultural products easier to trade

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Contacts

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